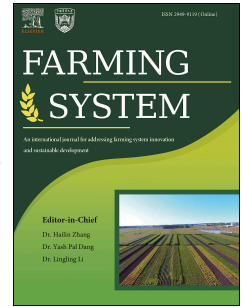


Journal Pre-proof

Changes in productive, socio-economic, and environmental performance of field crop farming in the Argentine Pampas, 2007-2018

M. Victoria Bitar, Silvina M. Cabrini, Hernán A. Urcola



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Changes in productive, socio-economic, and environmental performance of field crop farming in the Argentine Pampas, 2007-2018

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My name is M. Victoria Bitar, I am an agricultural engineer graduated from the National University of the Northwest of the Province of Buenos Aires (UNNOBA) Argentina.

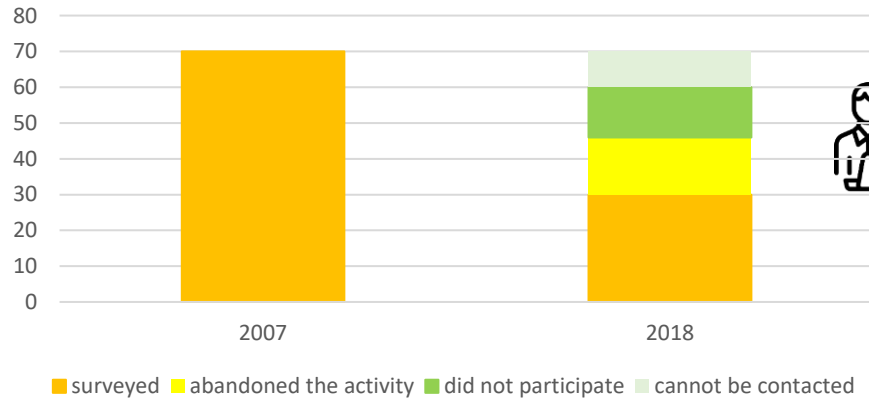
Through research scholarships awarded by UNNOBA, I completed my postgraduate training and participated in different research projects at the university and the Institute of Agricultural Technology (INTA). I am currently completing my doctorate in agricultural sciences at the Faculty of Agricultural Sciences at the National University of Mar del Plata. This work presented in part of the doctoral thesis, during the course of the doctoral career I take various training courses related to the subject and interact with professionals, teachers and producers, enriching my training.

Changes in productive, socio-economic, and environmental performance of field crop farming in the Argentine Pampas, 2007 - 2018

Journal Pre-proof

Data collection

Interview with the same 30 farmers in two moments



Characterization of farms structure and performance



Productive



Economic

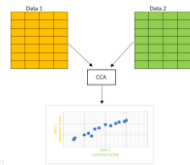
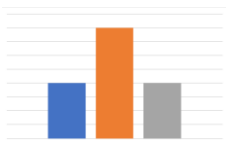


Environment



Data Analysis

Test of differences and canonical correlation



Farm size & tenure

farm scale, tenure, and workforce do not show significant changes



Management

the age of managers increased



optimism about the growth expectations decreased



Productive & Economic

16% increase in expected yields



Production cost increased, margins threatened



Environmental

Higher yields determined higher organic carbon inputs to soils



Nutrient balance for most crops continue to be negative



The risk of contamination by pesticides increased for 1st and 2nd soybean and was reduced for corn and wheat



The approach used allows evaluating interactions between the performance and the structure of the farms

Changes in productive, socio-economic, and environmental performance of field crop farming in the Argentine Pampas, 2007-2018

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Abstract

This study fills important gaps in research by analyzing the evolution over time of productive, environmental, and socio-economic aspects of agricultural production in the Argentine Pampas, utilizing farm-level data. A longitudinal study was conducted to examine the changes that occurred in farming systems during the period 2007-2018. The study evaluated the changes in 30 farms, examining modifications in the structure and management of each farm, as well as in productive, economic, and environmental performance. Canonical correlation analysis was used to relate the changes that occurred in performance to farms' characteristics at the beginning of the study period. The results indicated that, among the farms that stayed in business, there were no significant changes in land tenure and the amount of labor employed. There was a significant increase in the average age of farmers by 7 years, along with a decrease in the percentage of farmers expecting growth, dropping from 70% to 42% over the period. Canonical correlation analysis revealed that smaller farms, with a higher number of workers at the beginning of the period, were more likely to expand their farming area during the analysis period. The findings also indicate a substantial turnover of producers, with leaving farms being succeeded by larger-scale operations. The yields of the main crops and the direct production costs increased by 16% and 48% respectively, during the period. The environmental indicators for the main crops present a mixed picture: soil organic carbon input increased by 12%, while environmental impact quotient decreased on average, by 6% for cereals but increased by 40% for soybeans, and nutrient imbalances rose. The significance of

32 this study resides in its application of a comprehensive approach to analyze the transformation of farming systems
33 over time.

34

35 **Keys word:** Farming systems, sustainable intensification, changes in performance, farm-level data, multidimension
36 assessment.

37

38 1. Introduction

39

40 There is global interest in transforming current farming systems to produce higher-quality and more
41 accessible food with a lower environmental impact (Pretty et al., 2018). Achieving food security through
42 sustainable agricultural farming systems is a central challenge for humanity. Agriculture serves as a major driver
43 of negative environmental impacts while remaining heavily dependent on natural resources for its development
44 (Gerten et al., 2020).

45 The Argentine Humid Pampa is one of the main regions for food production worldwide. Current production
46 levels of soybeans, corn, wheat, and meat have positioned Argentina among the major producers and exporters
47 of these commodities (WASDE, 2023), and agricultural exports are crucial to the country's economy (INDEC,
48 2023). The professionalization of the sector and the high technological level, combined with the availability of
49 natural resources, make crop production competitive in the Argentine Pampas, even when the tax burden on the
50 agro-export sector is higher compared to other sectors of the economy and other exporting countries.
51 Transformations that have occurred in recent decades have allowed Argentina to consolidate as a key participant
52 in commodity markets, but they have also raised concerns about potential environmental effects (Cabrini et al.,
53 2018).

54 In the Argentine humid Pampas, the area dedicated to soybean production has significantly increased over
55 the last few decades, along with total grain production (SAGyP, 2022). Nationally, yield values for some major
56 crops have also undergone significant positive changes in the past 15 years (Satorre and Andrade, 2020)

57 Concerning crop management, several adverse changes have been reported in recent years. Herbicide levels
58 indicate increases in application doses and frequencies in response to the emergence of resistant/tolerant weeds
59 (Principiano and Acciaresi, 2017; Ferraro et al., 2020;). Additionally, multiple studies indicate a steady decline
60 in soil organic carbon (SOC) stocks over time (Cabrini et al., 2019; Sainz Rozas et al., 2019).

61 Concerning nutrient balances, recent reports indicate a persistent negative trend associated with diminishing
62 chemical fertility caused by nutrient exports in harvested grains surpassing inputs. This, in turn, is anticipated to
63 incur higher economic costs for sustaining fertility in upcoming growing seasons (de Astarloa and Pengue, 2018;
64 Sainz Rozas et al., 2019). Also, the latest national agricultural censuses demonstrate a sustained decrease in the
65 number of farms within the Pampas region.

66 The sustainable intensification (SI) concept has been employed to describe changes occurring at the
67 regional level in Argentine Pampas (Ferraro et al., 2020; Satorre and Andrade, 2020; Martinez et al., 2022). This
68 concept was first coined in the 1990 (Pretty 1997) and has since been endorsed by various research and
69 development institutions like the Royal Society and FAO, among others. SI refers to farming systems and crop
70 management technologies that enhance productivity while reducing adverse effects on natural resources,
71 improving resilience to climate change, and creating an environment for farmers to competitively engage in
72 markets (FAO, 2014)

73 Given its multifunctional nature, the study of SI requires a more comprehensive perspective of production
74 systems (Mahon et al., 2018). In the literature, several robust criteria are presented for evaluating the economic,
75 productive, and environmental impacts of production systems; however, the same does not hold true for social
76 and human criteria (Smith et al., 2017). The introduction of the Sustainable Intensification (SI) concept has
77 sparked debates regarding the desired outcomes, methods of performance evaluation, and priorities for
78 agriculture (Struik et al., 2014). According to Mahon (2017), these debates are not surprising, given that both
79 words describing the concept mean different things to different people. As asserted by Struik (2017), society
80 needs an agriculture that demonstrates resilience to future changes, an agronomy capable of addressing diverse
81 trade-offs among different stakeholders, and sustainability perceived as a dynamic process based on agreed-upon
82 values and shared knowledge, insight, and wisdom.

83 While numerous studies have assessed the performance of agricultural production in the Pampas, only
84 a few have examined the progression of sustainable intensification using farm-level data. Limited research has
85 addressed productive, environmental, and economic changes through data gathered from farms over time.

86 In Argentina, Calvi et al. (2019) studied the evolution of three dimensions of sustainability through time, but
87 exclusively for cattle systems in the Province of Corrientes. Additionally, Pacín and Oesterheld (2014) integrated
88 productive, environmental, and economic dimensions to study the effects of diversification on the level and
89 stability of economic returns for farms in the Buenos Aires Province. Finally, Hara et al. (2022) explored the
90 main drivers that promoted the sustainable intensification of farms in Northern Patagonia. Nevertheless, except
91 for the work of Pacín and Oesterheld (2014), the studies mentioned above involve extra-Pampean systems

92 Furthermore, existing research has yet to identify the characteristics of productive systems that may
93 encourage transformations aligned with Sustainable Intensification (SI). There are no longitudinal sustainability
94 studies that integrate environmental and socio-productive variables applied to real farming systems in the
95 Pampas region. This literature gap not only impedes the comprehension of transformation processes but also
96 hinders the formulation of strategies to promote SI. The objective of this study is to examine the changes that
97 occurred in the productive systems of the Central Pampean Region from 2007 to 2018, considering social,
98 economic, and environmental aspects, to assess whether these changes are consistent with a trajectory toward
99 the sustainable intensification of agriculture.

100

101

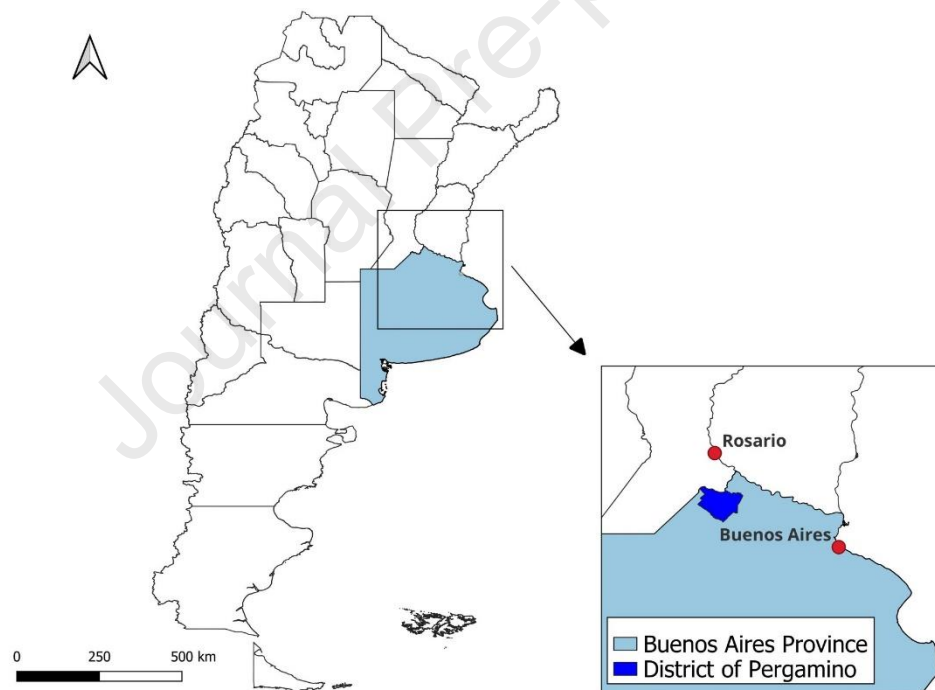
102 **2. Data and methods**

103

104 *2.1. Data collection*

105

106 A survey was developed using a longitudinal design to collect the data needed for this study. Within this
 107 design, a panel data method was employed, where the same subjects were surveyed more than once (Alaminos
 108 and Castejón, 2006). The research focused on analyzing changes in the same subjects between 2007 and 2018
 109 (first and second sampling times). The study was conducted in the northern part of the province of Buenos Aires,
 110 specifically in the district of Pergamino (Fig. 1). This district is one of the most productive and dynamic regions
 111 in the country.
 112



113

114

115 Source: GIS INTA EEA Pergamino

116 Fig 1. Study Area. District of Pergamino map, Buenos Aires, Argentina.

117

118 In 2007, the survey was first administered by researchers from INTA EEA Pergamino (Cabrini and Calcaterra,
 119 2008) to 70 farmers in the Pergamino district, Buenos Aires. The same questionnaire used in 2007, which had
 120 already been validated, served as the foundation, with the addition of some questions and minor modifications.

121 The questionnaire comprises both closed and open-ended questions to gather information about farms, farmers,
122 farm management, and technical approach to crop cultivation. It consists of 22 questions covering various topics
123 of the farming systems as well as characteristics of the farmer managing the farm operation. The surveys were
124 conducted in person with the farmers by the group of researchers participating in this research.

125 Between June 2017 and January 2018, several communication attempts were made through different
126 channels to reach all the farmers from the initial sample. Out of the initial number of respondents, 60 could be
127 contacted, and the remaining 10 could not be located.

128 Out of the 60 farmers contacted in 2017/2018, 30 were willing and able to respond to the survey again, 16
129 had discontinued their agricultural activities. This means that approximately 1 in every 4 farmers surveyed in
130 2007 had ceased agricultural activities by 2018. There were various reasons for leaving agriculture, including
131 death or advanced age, economic constraints, land leasing, or sale. The remaining 14 farmers were contacted in
132 2017/2018 but were not surveyed a second time because they were unwilling to participate in the survey.
133 Therefore, the current study analyzes the changes in the 30 cases that were willing and able to respond to the
134 survey at both sampling times.

135 In cases where the surveyed farmer in 2007 was leasing part of the land, the contact information of the new
136 person in charge of the plots was requested. Descriptive statistics for the cases that left farming and those who
137 took over farming the same land are presented in Table 1 of the supplementary material. A detailed
138 characterization of rainfall patterns, land use changes, and price evolution for the study period is also provided
139 in the supplementary material.

140

141 2.2. Selected variables

142

143

144 A set of variables was chosen to assess changes in each farm under study. These variables were selected to
145 characterize the farm structure and their managers, as well as the productive, economic, and environmental
146 performance of each farm. The characteristics of farms and their managers were evaluated through indicators
147 describing farm scale and land tenure (farming area, area rented, length of leasing arrangements), workers
148 (family and hired labor), and management (manager's minimum age and maximum education, legal structure of
149 the firm, record-keeping practices, use of technical advice, short-term debt level, provision of custom operation
150 service, farm business growth expectation), and farming systems (productive diversity index and the proportion
151 of first-season soybean) (Table 1). The performance of each individual farm was characterized through indicators
152 such as yield (productive dimension), gross margin, and direct costs (economic dimension), as well as the risk
153 of pesticide contamination, organic carbon input to soil, and nutrient balances (environmental dimension).
154 Detailed methods for computing each indicator are provided in Table 2.

155

156

157 Table 1 Variables selected for the analysis of changes in farms and farmers' characteristics between 2007 and
 158 2018.

Group	Variable	Unit	Definition
Scale	Farming area	ha	Total operated land
Land tenure	Area rented in	%	Percentage of the operated area that is rented in
	Length of leasing arrangements	crop years	Length of leasing arrangements
Workers	Family labor	full-time equivalent	Family labor expressed in numbers of full-time workers
	Hired labor	full-time equivalent	Salaried labor expressed in numbers of full-time workers
Management	Managers' minimum age	years	Age of the youngest manager
	Managers' maximum education	years	Highest educational level reached by those responsible for the farm
	Legal type	binary	Indicates whether sole proprietorship is the legal type of the farm (=1), or other (=0)
	Number of records kept	quantity of records	Number of records kept in the farm taking into account (eight categories:(inputs, nutrients, costs, taxes, gross margin, budgets and economic benefit)
	Technical advice	binary	Indicates if the farmer receives technical advice (=1) or not (=0)
	Medium or high short-term debt level	binary	Indicates if the level of debt in the short term is medium or high (=1) or low (=0)
	Provision of custom farming service	ha	Total area for which custom operation service is provided. The different tasks are expressed in equivalent harvested area, taking into account the price relationship between each task and the custom harvest's price.
Production system	Future projection-grow	binary	It indicates growth expectations in the next 10 years, (=1) when planning to increase operated land, either through the purchase or rental of a larger area, (=0) otherwise.
	Productive diversity index		1/HH x10000. The Herfindahl-Hirschman (HH) coefficient is calculated for each farm as the sum of the squared percentages of land allocated to each activity. The indicator takes a value of 1 for monoculture and higher values for higher levels of productive diversification.
	First season soybeans proportion	%	Proportion of land assigned to first season soybean

159

160

161
 162 **Table 2** Variables selected for the analysis of productive, economic and environmental performance of the
 163 farming systems analyzed between 2007 and 2018.

Group	Name	Unit	Definition
Productive performance	Yields	kg ha ⁻¹	Productive performance was determined based on crop yields.
Economic performance	Gross margin	US\$ ha ⁻¹	Calculated as the difference between income and direct costs.
	Direct costs	US\$ ha ⁻¹	Calculated for each activity as the sum of labor and input costs
Environmental performance	Risk of pesticide contamination		Measured by the Environmental Impact Quotient (EIQ ¹) The EIQ considers three components, related to the impacts on consumers, farmworkers and the environment. (ecological)
	Organic carbon input to soil	Mg C ha ⁻¹	Humifiable carbon (m x k1) calculated as m content (annual C input to soil of crop residues) times the humification rate of crop residues coefficient k1 ²
	Nitrogen balance	kg ha ⁻¹	Inputs: N fertilizers + N biological fixation (Di Ciocco et al., 2011) + N rainfall (Carnelos and Long, 2014) – output: N in harvested grain
	Phosphorous balance	kg ha ⁻¹	Inputs: P fertilizers – output: P in harvested grain

164 Note: ¹ EIQ (Kovach et al., 1992) ² AMG model (Andriulo et al., 1999)

165
 166 Using indicators that enable the evaluation of each farm's performance, it becomes possible to assess their
 167 trajectory and observe how these changes are consistent with a path towards SI. Positive changes in productivity,
 168 economic performance, and carbon input to the soil would indicate an evolution in line with the principles of SI.
 169 Similarly, reductions in risks associated with pesticide contamination and the achievement of nutrient balances
 170 close to neutrality would also align with SI strategies.

171 2.3. Data analysis

172
 173
 174 Various tests were employed to analyze the statistical significance of changes occurring from 2007 to 2018
 175 in mean values of selected variables describing farms and farmers' characteristics. For quantitative variables,
 176 the differences between sampling times were calculated for each farm. The Shapiro-Wilks normality test was
 177 conducted on the differences. When the normality hypothesis was rejected ($\alpha = 0.05$), the Kolmogorov-Smirnov

178 non-parametric test was used to determine the statistical significance of changes. Otherwise, a t-test for mean
179 difference was employed. For binomial variables, the test of differences in proportions was applied.

180 The changes in yield, gross margin, direct costs, risk of pesticide contamination, organic carbon input to
181 soil, and nutrient balances were evaluated for the three main crops—soybean, corn, and wheat—that collectively
182 occupy 95% of the planted area in the district of Pergamino. Expected yields and prices at each sampling time
183 were used to analyze changes in indicators. Expected yields at the beginning and end of the period were
184 calculated for individual farms by multiplying actual yields (reported by farmers for each crop year) by the ratio
185 between the historical yield trend and the yield for the Pergamino district in each crop year (Please refer to the
186 supplementary material for the computations of yield trends). Expected prices were computed as the average
187 prices in the period 2007-2018. The aim of this calculation is to correct for climatic and specific market effects
188 of each growing season. To assess the changes in performance indicators, spider graphs were generated for each
189 crop. To facilitate comparison between growing seasons, changes in each variable were expressed as percentages
190 relative to 2007 values.

191
192 Finally, a canonical correlation analysis was conducted (Sherry and Henson, 2005; Cuadras, 2007) to
193 establish the relationship between changes in performance and the structural characteristics of farms at the
194 beginning of the period. Canonical correlation is a multivariate analysis employed to identify and measure the
195 association between two sets of variables. This technique is theoretically consistent with complex processes that
196 have multiple causes and effects (Sherry and Henson, 2005). Canonical correlation estimates several canonical
197 functions that maximize the correlation between linear combinations of the original variables X and Y (Badii et
198 al., 2007). These canonical functions are specified in a manner that ensures each new function is orthogonal to
199 the previous functions and represents the best possible explanation for group Y that has not been obtained from
200 the previous combinations of group X. The selected explanatory variables for the year 2007 were farming area,
201 the maximum education level of managers, the minimum age of managers, and labor. Dependent variables were
202 the differences between the second and the first sampling time for scale and performance: farming area, gross
203 margin, organic carbon input to soil, and N and P balances. All statistical analyses were conducted using R
204 software with the factorextra and CCA packages.

205

206

207

208

209

210 **3. Results**

211

212 *3.1 Changes in scale, land tenure, labor management and production system*

213

214

215 Table 3 displays mean values as well as differences in farm size, land tenure, labor, and management practices
 216 between sampling times. The average farming area and length of leasing arrangements show slight increases,
 217 but they are not statistically significant. Similarly, family labor and hired labor exhibit a decrease for the last
 218 period under analysis, but this decline is not statistically significant.

219 Regarding variables that characterize farm management, no differences were found in the managers'
 220 maximum education achieved. However, statistically significant differences were observed both in the managers'
 221 minimum age and in the future projection-growth of each farm. The average minimum age of managers indicates
 222 that a smaller proportion of young managers were present in the second sampling period. In terms of future
 223 growth projections, during the initial surveying moment, a greater proportion of farmers expressed optimistic
 224 growth expectations for the forthcoming decade compared to what was found during the second surveying
 225 moment.

226 Increases were observed in the number of records kept, medium or high short-term debt level, and a
 227 decrease was found in the provision of custom farming service, but these changes were not statistically
 228 significant. Similarly, no significant differences were observed in the productive diversity index or the proportion
 229 of first-season soybeans throughout the period.

230 The comparison of farming operations that ceased during the study period with those that replaced them
 231 indicates that farmers who left farming were mostly landowners of small-scale production farms. On the other
 232 hand, farmer businesses that replace those of quitting farmers, on average, manage more land, with a higher
 233 proportion of rented land, exhibit a higher degree of professionalization, have a lower minimum age for
 234 managers, and had a higher maximum educational level (see Table 1 in the supplementary material).

235

236

237 **Table 3** Changes in the farm size, land tenure, labor, management and production system of sampled farms in
 238 2007 and 2018 in Pergamino district.

Variables		N	Mean 2007	Mean 2018	Mean difference	p-value
<i>Scale</i>						
Farming area	ha	30	393	443	50	0.799 (2)
<i>Land tenure</i>						
Area rented in	%	30	38	42	4	0.953 (2)

Length of leasing arrangements	year	12	4.35	11.77	7.42	0.075	(1)
Workers							
Family labor	full-time equivalent	27	1.13	1.07	-0.06	0.999	(2)
Hired labor	full-time equivalent	27	1.48	1.37	-0.11	0.997	(2)
Management							
Managers' minimum age	year	27	46.67	53.25	6.58	0.035*	(2)
Managers' maximum education	year	20	12.89	13.30	0.41	0.693	(2)
Legal type - sole proprietorship	%	30	60	60	0		
Number of records kept	unit	30	4.16	4.46	0.30	0.634	(1)
Technical advice	%	30	93	83	-10	0.421	(3)
Medium or high short-term debt level	%	30	6	20	14	0.255	(3)
Provision of custom farming service	ha	29	489	320	-169	0.782	(2)
Future projection-grow	%	29	70	42	-28	0.037*	(3)
Production system							
Productive diversity index		30	1.91	1.82	-0.09	0.952	(2)
First season soybeans proportion	%	30	55.95	58.78	2.83	0.531	(1)

239 Note: For continuous variables, the Shapiro-Wilks normality test was performed on the differences. When normality
 240 was not rejected, the *t* test (1) was performed, otherwise the Kolmogorov-Smirnov (2) test was performed. For
 241 binomial variables, the test of differences in proportions was performed (3). (*) indicates $P < 0.05$

242

243 3.2 Productive performance

244

245

246 Performance indicators for soybean as a first or as a second crop, wheat, and corn are presented in Table 4.
 247 In this initial step of the analysis, information is presented based on the yields reported by farmers at both
 248 sampling times and market prices for each crop year. Therefore, this analysis captures the effects of prevailing
 249 weather and market conditions in each year.

250 Significant changes were observed in the yields of summer crops (first-season soybean, second-season
 251 soybean, and corn) between both sampling periods, with reductions possibly resulting from lower rainfall during
 252 the 2017/2018 growing season (additional information in the supplementary material). Differences in wheat
 253 yield between both growing seasons do not show statistical significance.

254 Direct costs were significantly higher for all crops in 2018, even when considering the correction for
 255 inflation in dollars during that period (21%). Gross margin (GM) values are higher for first-season soybean,
 256 second-season soybean, and wheat in 2018 than in 2007.

257 Regarding nutrient inputs, there has been an increase in the amounts of fertilizers used for most crops, but
 258 the values are not statistically different. Nitrogen input is slightly lower in the first-season soybean. Nutrient

259 balances for N and P show more positive values in 2018 than in 2007 for all crops, with differences being
260 statistically significant for the second-season soybean and corn.

261 Concerning the risk of contamination by pesticides, measured by the EIQ, an increase was observed in the
262 number of active ingredients for all crops. For the first and second seasons of soybean, EIQ was higher in 2018
263 for all three components. Throughout the period under study, pesticide use was notably intensified, from the
264 application of a single herbicide, most of the time, to the combination of five different products (data not
265 published, but available upon request). In wheat, the overall EIQ has slightly decreased with the use of new
266 pesticides; although the toxicity risk for consumers and the environment has been reduced, the risk for workers
267 has increased. For corn, EIQ values have been reduced; even with more pesticides being used, these have lower
268 EIQ values.

269

270

271 **Table 4** Productive, environmental, and economic performance variables for the main crops in 2007 and 2018

		First season soybean			Wheat			Second season soybean			Corn		
		2007	2018	p-value	2007	2018	p-value	2007	2018	p-value	2007	2018	p-value
Yield	kg ha ⁻¹	3700	3300	<0.01* ¹	3900	4400	0.11 ¹	3100	2100	<0.01* ¹	9700	8000	<0.01* ¹
Direct costs	US\$ ha ⁻¹	188.50	263.21	<0.01* ¹	221.00	312.00	<0.01* ¹	159.00	203.00	<0.01* ²	291.00	531.00	<0.01* ¹
Gross margin	US\$ ha ⁻¹	453.58	661.62	0.04* ²	205.63	272.14	0.03* ¹	373.43	377.77	0.95 ¹	676.18	639.22	0.55 ¹
Input of N in fertilizer	kg ha ⁻¹	2.88	2.85	0.54 ²	74.77	90.73	0.24 ¹	0.88	0.00	0.33 ¹	75.98	88.75	0.21 ¹
Biological N fixation	kg ha ⁻¹	141.27	127.79	0.03* ¹				117.07	80.48	<0.01* ¹			
N exports in harvested grain	kg ha ⁻¹	164.27	148.60	0.03* ¹	70.80	75.93	0.41 ¹	136.14	93.58	<0.01* ¹	124.51	102.42	<0.01* ¹
N fertilizer / N harvested grain		0.02	0.02	0.35 ²	1.02	1.18	0.19 ¹	0.00	0.00		0.60	0.89	<0.01* ¹
N balance	kg ha ⁻¹	-47.36	-45.39	0.06 ²	2.85	11.27	0.39 ²	-20.09	-14.42	<0.01* ¹	-75.80	-41.34	<0.01* ¹
P fertilizer input	kg ha ⁻¹	10.13	12.86	0.35 ²	21.99	24.97	0.37 ¹	3.51	4.62	0.93 ²	20.54	23.79	0.33 ¹
P crop removal	kg ha ⁻¹	19.84	17.68	0.01* ¹	13.48	15.18	0.11 ¹	16.44	11.28	<0.01* ¹	25.24	20.81	<0.01* ¹
P fertilization/ extraction ratio		0.51	0.74	0.35 ²	1.63	1.61	0.39 ²	0.21	0.33	0.93 ²	0.80	1.18	0.03* ¹
P balance	kg ha ⁻¹	-9.51	-4.82	0.11 ²	8.51	9.78	0.13 ²	-12.94	-6.66	0.03* ²	-4.69	2.95	0.04* ¹
Carbon input to soil (m)	Mg C ha ⁻¹	3.11	2.78	0.01* ¹	3.03	3.40	0.13 ¹	2.60	1.75	<0.01* ¹	5.31	4.40	<0.01* ¹
Carbon input x humification coefficient (m x k1)	Mg C ha ⁻¹	0.59	0.54	0.06 ²	0.39	0.46	0.06 ¹	0.43	0.31	<0.01* ¹	0.76	0.62	0.03* ¹
Environmental Impact Quotient (EIQ)		46.98	79.56		26.45	25.66		33.78	37.34		74.90	62.42	
EIQ – consumer component		9.23	19.08		8.26	6.71		6.63	8.50		19.60	17.26	
EIQ – farmworker component		24	51.41		13.30	17.62		17.30	19.89		36.10	34.09	
EIQ – ecological component		107	168.29		57.49	52.83		76.91	83.94		169.45	136.32	

272 Note: Direct costs include labor and crop inputs without marketing costs. The Shapiro-Wilks normality test was performed on the differences. When normality was
273 not rejected, the *t* test (1) was performed, otherwise the Kolmogorov-Smirnov (2) test was performed. (*) indicates P < 0.05. The p-values for the Environmental
274 Impact Quotient (EIQ) are not provided since only average values were accessible for the year 2007.

275

276 Fig. 2 summarizes changes in productive, economic, and environmental indicators for all crops, calculated using

277 expected yields and prices for both seasons (See supplementary material for expected yields and prices

278 computations). The use of expected yields and prices has allowed for the evaluation of results regardless of the

279 climate conditions in the crop years analyzed. An overall average increase of about 16% in expected yields was

280 observed between 2007 and 2018, except for the second season soybean, which presented a slight yield reduction.

281 Direct costs have increased (by 48% on average) for all the crops under study, and GM values show an increase

282 only for the first-season soybean. Among environmental variables, soil organic carbon (m xk1) contribution has

283 notably increased in the first-season soybean (20%), wheat (20%), and corn (14%). For the first-season soybean,

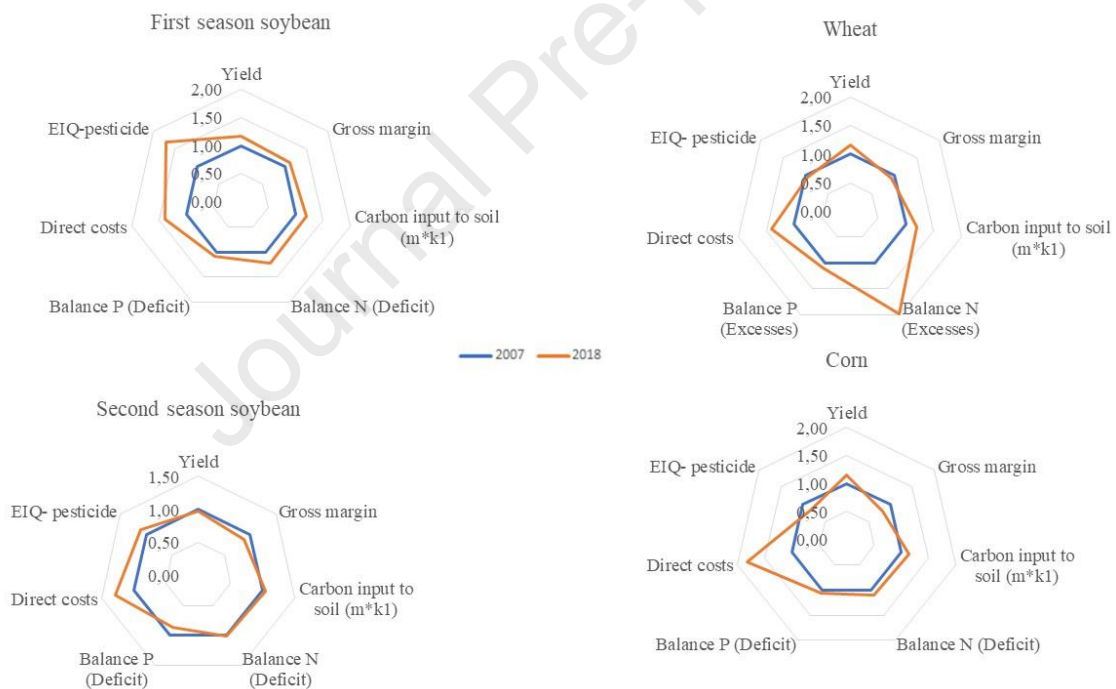
284 nutrient balance shows greater deficits in nitrogen and phosphorus as a result of higher yields and, therefore,

285 higher nutrient extraction by the crop. The risk of contamination by pesticides has increased considerably for the

286 first soybean and to a lesser extent in the second soybean. On the other hand, the risk of contamination with

287 pesticides was reduced in corn and wheat, with the reduction being greater in the former.

288



289

290 Note: The definitions of the indicators used in the figure are presented in Table 2

291 **Fig.2** Changes in the productive, economic and environmental indicators for the four crops analyzed in the 2007

292 and 2018 crop years, considering the expected yields and prices. All changes expressed in proportional terms

293 relative to 2007.

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297 *3.3 Changes in farm performance*

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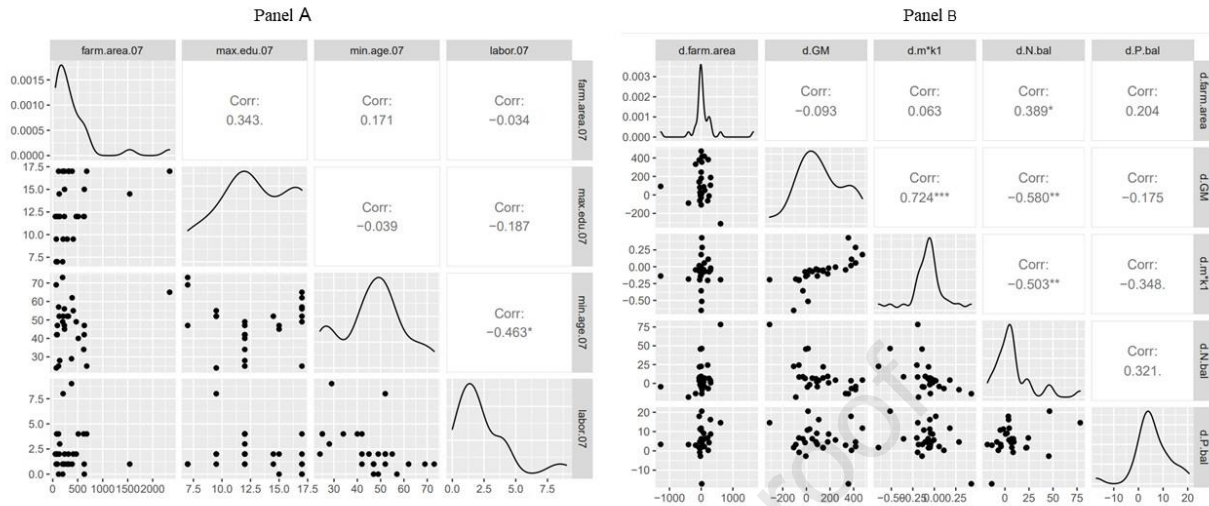
300 The canonical correlation model explored the relationship between vector X (by farm.area.07 (farming area
301 in 2007), max.edu.07 (managers' maximum education level in 2007), min.age.07 (managers' minimum age in
302 2007), and labor07 (labor hired and family in 2007)), corresponding to selected farms' and farmers' characteristics
303 at the beginning of the period, and vector Y (d.farm.area (change in the farming area), d.GM (gross margin
304 change), d.mxk1 (organic carbon input to soil change), d.N.bal (nitrogen balance change), and d.Pbal
305 (phosphorus balance change), corresponding to the changes in scale and performance that occurred throughout
306 the study period.

307 Fig. 3 shows the correlations within each vector. As observed in Fig. 3A, the only significant and negative
308 correlation found was that between labor and the minimum age of managers. The positive correlation coefficient
309 identified for the maximum education level and cultivated area is not statistically significant, although
310 considerable.

311 Regarding changes in farm performance (Fig. 3B), the average gross margin has been positively correlated
312 with an increase in organic carbon input to soil and negatively correlated with the nitrogen balance. A further
313 significant and negative correlation was found between changes in the nitrogen balance and organic carbon input.

314 As a second step, a canonical correlation model was run relating the characteristics of each farm and their
315 managers to the changes in the productive, economic, and environmental performance (Table 5 and 6). For each
316 dimension analyzed, eigenvalues, canonical correlation coefficients (R_c), explained and accumulated variability,
317 approximate F, degrees of freedom, p-values, and the Lambda statistics are presented.

318



319

320 **Fig. 3** Correlations for farm structure and performance change variables for the 2007 – 2018 period. Note: Panel
 321 A: farm.area.07 (farming area in 2007); max.edu.07 (managers' maximum education level in 2007); min.age.07 (managers
 322 minimum age in 2007); labor.07 (labor hired and familiar in 2007). Panel B: d.farm.area (change in the farming area); d.GM
 323 (gross margin change); d.mk1 (Organic carbon input to soil change); d.N.bal. (nitrogen balance change); d.Pbal.(phosphorus
 324 balance change).

325

326 **Table 5** Canonical functions for structure and performance of the studied farms.

Dimensions	Eigenvalue	Canonical Correlation	Explained variability	Cumulative explained variability	Approximate F	Degrees of freedom	p-value	Lambda statistic
1	0.458	0.676	47.982	47.982	1.503	20	0.10	0.308
2	0.288	0.537	30.233	78.216	1.158	12	0.33	0.569
3	0.158	0.397	16.576	94.792	0.905	6	0.50	0.799
4	0.049	0.223	5.207	100	0.627	2	0.54	0.950

327

328

329

330 Canonical correlation between the first and second dimension was 0.68 and 0.54, respectively. Together,
 331 such correlations accounted for 78.22% of the variability observed in the data set. However, only the first
 332 dimension is statistically significant with a p-value of 0.1. The presented model explains a significant proportion
 333 of the variability shared by both data sets. Given the effects of explained variability for each canonical function,
 334 only the first dimension is considered in the following analysis.

335

336 **Table 6.** Standardized canonical correlation coefficient, structure coefficient and structure coefficient squared
 337 for the first canonical function

	Standardized canonical correlation coefficient	r_s structure coefficient	r_s^2 structure coefficient squared
Vector X. Farms' and farmers' characteristics in 2007			
farm.area.07	0.001	0.373	0.139
max.edu.07	-0.013	0.273	0.074
min.age.07	-0.036	0.069	0.005
labor.07	-0.441	-0.473	0.224
Vector Y. Changes in farm scale, economic and environmental performance 2007-2018			
d.farm.area	-0.002	-0.456	0.208
d.GM	-0.004	-0.181	0.003
d.mk1	4.862	0.204	0.041
d.N.bal	-0.009	-0.216	0.046
d.P.bal	0.062	0.054	0.003

338 Note: farm.area.07 (farming area in 2007); max.edu.07 (managers' maximum education level in 2007); min.age.07 (managers
 339 minimum age in 2007); labor.07 (labor in 2007). d.farm.area (change in the farming area); d.GM (gross margin change); d.mk1
 340 (Organic carbon input to soil change); d.N.bal. (nitrogen balance change); d.Pbal.(phosphorus balance change).

341

342 Table 6 presents the standardized canonical correlation coefficient, the structure coefficient (r_s), and the
 343 squared structure coefficient (r_s^2). The absolute values of the structure coefficient and squared structure
 344 coefficient indicate each variable's contribution to the synthetic variable. Therefore, according to the structure
 345 coefficients, labor (labor.07) and cultivated area (farm.area.07) were the most relevant explanatory variables.
 346 Changes in cultivated area (d.farm.area), nitrogen balances (d.N.bal), and soil organic carbon content (d.mk1)
 347 were the most relevant dependent variables in the model.

348 The correlation between independent and dependent variables is indicated by r_s (same signs indicate a
 349 positive correlation, and different signs indicate a negative correlation) (Sherry and Henson, 2005).
 350 Consequently, changes in cultivated area (d.farm.area) are negatively related to cultivated area (farm.area.07),
 351 maximum education (max.edu.07), and minimum age (min.age.07) and positively related to the number of
 352 workers in 2007 (labor.07). Maximum education level and minimum age of managers show very low explanatory
 353 power. In other words, the strongest relationship found is that smaller farms with a greater number of workers
 354 in 2007 increased the cultivated area along the study period.

355

356

357 4. Discussion

358

359 This study focuses on assessing the changes that occurred in 30 farm businesses that remained active
360 between 2007 and 2018 in Pergamino County. The farms that exited agricultural activity and those that began
361 production in the study area during this period are also characterized.

362 When examining repeated cases in the sample, this study reveals limited significant changes in the average
363 farm size, type of land tenure, amount of labor employed, and management practices during the study period.
364 The results show that the increase on the average operated land is not statistically significant for the 30 farmers
365 that stayed in business, however, there is significant negative relation between initial farm size and the growth
366 in operated land. This implies that small farmers who remained had to expand their operations. Additionally,
367 new entrants to the region tend to be large-scale farmers, and management is predominantly handled by tenants.

368 This information is consistent with the data from the CNA 2018, that indicates a reduced number of farms
369 and an increase in their scale. The results also agree with the findings of Bert et al. (2011), who posited that
370 smaller farmers may struggle to offset years of low income, leading to a gradual loss of capital and an elevated
371 likelihood of leasing their land to larger farm operations. Building on census data (CNA, 1988, 2002) and
372 proprietary data, Urcola et al. (2015) observed growth in both production scale and the area of farmland being
373 leased in the Balcarce district. These authors underscored the risk of small-scale farmers exiting agricultural
374 activities and eventually selling their land.

375 In contrast, Calvi et al. (2019) found no significant changes in terms of farm size, land tenure, and
376 management practices among cattle farms in the Province of Corrientes. Other authors have similarly argued
377 that the scale of production and land tenure are extensively influenced by economic, political, and technological
378 factors (Bert et al., 2011; Deininger & Byerlee, 2012).

379 Our results revealed differences in the economic performance of farms between the two sampling periods.
380 When considering expected yield and expected prices, yields and costs were higher in 2017. As a consequence,
381 the gross margin increased only for soybeans as a first crop. Increases in the production costs of extensive crops
382 and their reducing effect on economic margins have been documented both in Argentina and in Europe (Aparicio
383 et al., 2018; van der Ploeg et al., 2019).

384 Our findings revealed disparities in the economic performance of crop production between the two
385 sampling periods. A positive trend in crop yields, coupled with a stable output price, led to an overall increase
386 in farm income during this timeframe. However, the boost in productivity per unit of land was counterbalanced
387 by a rise in farm inputs, resulting in a slight decrease in gross margin for most crops during the analyzed period.
388 The escalation in cost per unit of land can be attributed to declining soil fertility and the emergence of resistant
389 weeds over the studied period.

390 In terms of environmental performance, we observed a higher contribution to soil organic carbon from crop
391 residues, likely due to increased crop yields. However, nitrogen and phosphorus balances remain negative for

392 most crops, suggesting potential higher costs for fertility maintenance in subsequent growing seasons (Cabrini
393 et al., 2019; Sainz Rozas et al., 2019). Recent findings from Leguizamón et al., (2023) indicate that Argentine
394 farming systems deplete key nutrients, irrespective of the environmental potential of the field or the land tenure
395 system.

396 Concerning pesticide use, notable changes include variations in the typical active ingredients used, along
397 with the application of higher doses and increased frequencies, aligning with previous research findings (Ferraro
398 et al., 2020; Principiano and Acciaresi, 2017). The risk of pesticide contamination significantly increased for
399 first-season soybeans (over a 50% increment in the EIQ value), a matter of particular concern given that soybeans
400 constitute the primary annual crop, occupying 54% of the cultivated area in the district of Pergamino
401

402 5. Conclusion

403
404
405 The objective of this study was to analyze the transformations in the farming systems of the Central
406 Pampean Region from 2007 to 2018, encompassing social, economic, and environmental dimensions. The
407 complexity of this process arises from the challenges associated with locating the same producers at different
408 time points and their willingness to participate in surveys. Over the study period, some farmers exited the
409 agricultural sector, while others took their place in cultivating the same land. This turnover presents a challenge
410 in data analysis but provides valuable insights into the context and characteristics of farms entering or leaving
411 the activity. Despite these challenges, this approach facilitated the examination of changes in farm businesses
412 over time.

413 This study reveals a significant turnover of producers, wherein departing farmers are followed by larger-
414 scale operations. This transition has led to a concentration of production, as larger areas are managed by a
415 reduced number of producers who, on average, are younger and have a higher level of education.

416 The study employed a comprehensive approach to data collection and analysis to examine sustainability
417 changes in 30 farms in the Pergamino district. Due to the limited sample size, the findings may not be readily
418 generalizable to other regions or contexts. Future research endeavors should aim to explore the broader
419 applicability of these insights. Nonetheless, this work addresses a notable information gap by applying
420 comprehensive methods to assess the sustainability evolution in the Argentine Pampas through the examination
421 of actual farm practices.

422 The primary contribution of this work lies in its ability to assess the interactions between the structure and
423 performance of farms over a specific period, thereby surpassing partial evaluations of sustainability that focus
424 on the evolution of individual dimensions or evaluations conducted at specific moments.

425 Regarding the environmental dimension, the findings are less clear, as some variables evolved negatively
 426 (e.g., the risk of pesticide contamination for first-season soybeans) while others evolved favorably (e.g.,
 427 contributions of organic carbon to the soil). This trade-off between environmental variables can be explained by
 428 increases in crop yields that generate improvements in organic carbon input indicators but negative impacts on
 429 pesticide contamination risks and nutrient balances. These changes suggest that the agricultural systems under
 430 study are advancing partially towards a path of sustainable intensification.

431
 432

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440

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Table 1: Variables selected for the analysis of changes in farms and farmers' characteristics between 2007 and 2018.

Group	Variable	Unit	Definition
Scale	Farming area	ha	Total operated land
Land tenure	Area rented in	%	Percentage of the operated area that is rented in
	Length of leasing arrangements	crop years	Length of leasing arrangements
Workers	Family labor	full-time equivalent	Family labor expressed in numbers of full-time workers
	Hired labor	full-time equivalent	Salaried labor expressed in numbers of full-time workers
	Managers' minimum age	years	Age of the youngest manager
	Managers' maximum education	years	Highest educational level reached by those responsible for the farm
	Legal type	binary	Indicates whether sole proprietorship is the legal type of the farm (=1), or other (=0)
Management	Number of records kept	quantity of records	Number of records kept in the farm taking into account (eight categories:(inputs, nutrients, costs, taxes, gross margin, budgets and economic benefit)
	Technical advice	binary	Indicates if the farmer receives technical advice (=1) or not (=0)
	Medium or high short-term debt level	binary	Indicates if the level of debt in the short term is medium or high (=1) or low (=0)
	Provision of custom farming service	ha	Total area for which custom operation service is provided. The different tasks are expressed in equivalent harvested area, taking into account the price relationship between each task and the custom harvest's price.
	Future projection-grow	binary	It indicates growth expectations in the next 10 years, (=1) when planning to increase operated land, either through the purchase or rental of a larger area, (=0) otherwise.
Production system	Productive diversity index		$1/HH \times 10000$. The Herfindahl-Hirschman (HH) coefficient is calculated for each farm as the sum of the squared percentages of land allocated to each activity. The indicator takes a value of 1 for monoculture and higher values for higher levels of productive diversification.
	First season soybeans proportion	%	Proportion of land assigned to first season soybean

Table 2: Variables selected for the analysis of productive, economic and environmental performance of the farming systems analyzed between 2007 and 2018.

Group	Name	Unit	Definition
Productive performance	Yields	kg ha ⁻¹	Productive performance was determined based on crop yields.
Economic performance	Gross margin	US\$ ha ⁻¹	Calculated as the difference between income and direct costs.
	Direct costs	US\$ ha ⁻¹	Calculated for each activity as the sum of labor and input costs
Environmental performance	Risk of pesticide contamination		Measured by the Environmental Impact Quotient (EIQ ¹) The EIQ considers three components, related to the impacts on consumers, farmworkers and the environment. (ecological)
	Organic carbon input to soil	Mg C ha ⁻¹	Humifiable carbon (m x k1) calculated as m content (annual C input to soil of crop residues) times the humification rate of crop residues coefficient k1 ²
	Nitrogen balance	kg ha ⁻¹	Inputs: N fertilizers + N biological fixation (Di Ciocco et al., 2011) + N rainfall (Carmelos and Long, 2014) – output: N in harvested grain
	Phosphorous balance	kg ha ⁻¹	Inputs: P fertilizers – output: P in harvested grain

Table 3: Changes in the farm size, land tenure, labor, management and production system of sampled farms in 2007 and 2018 in Pergamino district.

Variables		N	Mean 2007	Mean 2018	Mean difference	p-value
Scale						
Farming area	ha	30	393	443	50	0.799 (2)
Land tenure						
Area rented in	%	30	38	42	4	0.953 (2)
Length of leasing arrangements	year	12	4.35	11.77	7.42	0.075 (1)
Workers						
Family labor	full-time equivalent	27	1.13	1.07	-0.06	0.999 (2)
Hired labor	full-time equivalent	27	1.48	1.37	-0.11	0.997 (2)

Management

Managers' minimum age	year	27	46.67	53.25	6.58	0.035*	(2)
Managers' maximum education	year	20	12.89	13.30	0.41	0.693	(2)
Legal type - sole proprietorship	%	30	60	60	0		
Number of records kept	unit	30	4.16	4.46	0.30	0.634	(1)
Technical advice	%	30	93	83	-10	0.421	(3)
Medium or high short-term debt level	%	30	6	20	14	0.255	(3)
Provision of custom farming service	ha	29	489	320	-169	0.782	(2)
Future projection-grow	%	29	70	42	-28	0.037*	(3)

Production system

Productive diversity index		30	1.91	1.82	-0.09	0.952	(2)
First season soybeans proportion	%	30	55.95	58.78	2.83	0.531	(1)

Table 4: Productive, environmental and economic performance variables for the main crops in 2007 and 2018

		First season soybean			Wheat			Second season soybean			Corn		
		2007	2018	p-value	2007	2018	p-value	2007	2018	p-value	2007	2018	p-value
Yield	kg ha ⁻¹	3700	3300	<0.01* ¹	3900	4400	0.11 ¹	3100	2100	<0.01* ¹	9700	8000	<0.01* ¹
Direct costs	US\$ ha ⁻¹	188.50	263.21	<0.01* ¹	221.00	312.00	<0.01* ¹	159.00	203.00	<0.01* ²	291.00	531.00	<0.01* ¹
Gross margin	US\$ ha ⁻¹	453.58	661.62	0.04* ²	205.63	272.14	0.03* ²	373.43	377.77	0.95 ¹	676.18	639.22	0.55 ¹
Input of N in fertilizer	kg ha ⁻¹	2.88	2.85	0.54 ²	74.77	90.73	0.24 ¹	0.88	0.00	0.33 ¹	75.98	88.75	0.21 ¹
Biological N fixation	kg ha ⁻¹	141.27	127.79	0.03* ¹				117.07	80.48	<0.01* ¹			
N exports in harvested grain	kg ha ⁻¹	164.27	148.60	0.03* ¹	70.80	75.93	0.41 ¹	136.14	93.58	<0.01* ¹	124.51	102.42	<0.01* ¹
N fertilizer / N harvested grain		0.02	0.02	0.35 ²	1.02	1.18	0.19 ¹	0.00	0.00		0.60	0.89	<0.01* ¹
N balance	kg ha ⁻¹	-47.36	-45.39	0.06 ²	2.85	11.27	0.39 ²	-20.09	-14.42	<0.01* ¹	-75.80	-41.34	<0.01* ¹
P fertilizer input	kg ha ⁻¹	10.13	12.86	0.35 ²	21.99	24.97	0.37 ¹	3.51	4.62	0.93 ²	20.54	23.79	0.33 ¹
P crop removal	kg ha ⁻¹	19.84	17.68	0.01* ¹	13.48	15.18	0.11 ¹	16.44	11.28	<0.01* ¹	25.24	20.81	<0.01* ¹
P fertilization/ extraction ratio		0.51	0.74	0.35 ²	1.63	1.61	0.39 ²	0.21	0.33	0.93 ²	0.80	1.18	0.03* ¹
P balance	kg ha ⁻¹	-9.51	-4.82	0.11 ²	8.51	9.78	0.13 ²	-12.94	-6.66	0.03* ²	-4.69	2.95	0.04* ¹
Carbon input to soil (m)	Mg C ha ⁻¹	3.11	2.78	0.01* ¹	3.03	3.40	0.13 ¹	2.60	1.75	<0.01* ¹	5.31	4.40	<0.01* ¹
Carbon input x humification coefficient (mxk1)	Mg C ha ⁻¹	0.59	0.54	0.06 ²	0.39	0.46	0.06 ¹	0.43	0.31	<0.01* ¹	0.76	0.62	0.03* ¹
Environmental Impact Quotient (EIQ)		46.98	79.56		26.45	25.66		33.78	37.34		74.90	62.42	
EIQ – consumer component		9.23	19.08		8.26	6.71		6.63	8.50		19.60	17.26	
EIQ – farmworker component		24	51.41		13.30	17.62		17.30	19.89		36.10	34.09	
EIQ – ecological component		107	168.29		57.49	52.83		76.91	83.94		169.45	136.32	

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Table 5: Canonical functions for structure and performance of the studied farms.

Dimensions	Eigenvalue	Canonical Correlation	Explained variability	Cumulative explained variability	Approximate F	Degrees of freedom	p-value	Lambda statistic
1	0.458	0.676	47.982	47.982	1.503	20	0.10	0.308
2	0.288	0.537	30.233	78.216	1.158	12	0.33	0.569
3	0.158	0.397	16.576	94.792	0.905	6	0.50	0.799
4	0.049	0.223	5.207	100	0.627	2	0.54	0.950

Table 6: Standardized canonical correlation coefficient, structure coefficient and structure coefficient squared for the first canonical function

	Standardized canonical correlation coefficient	r_s structure coefficient	r_s^2 structure coefficient squared
Vector X. Farms' and farmers' characteristics in 2007			
farm.area.07	0.001	0.373	0.139
max.edu.07	-0.013	0.273	0.074
min.age.07	-0.036	0.069	0.005
labor.07	-0.441	-0.473	0.224
Vector Y. Changes in farm scale, economic and environmental performance 2007-2018			
d.farm.area	-0.002	-0.456	0.208
d.GM	-0.004	-0.181	0.003
d.mk1	4.862	0.204	0.041
d.N.bal	-0.009	-0.216	0.046
d.P.bal	0.062	0.054	0.003

Highlights

- Transformations were evaluated by analyzing mean value changes in farm structure and performance indicators and conducting canonical correlation analysis.
- Findings show significant producer turnover, with smaller farms replaced by larger ones.
- Among the farms that stayed in business, smaller farms with more workers expanded cultivation.
- Crops yields and the direct production costs increased during the period.
- Soil organic carbon input increased; pesticide contamination risk decreased for cereals but increased for soybeans; nutrient imbalances rose.

Declaration of interests

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

The authors declare the following financial interests/personal relationships which may be considered as potential competing interests:

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